



Compatibility Facts: Your Questions Answered

Compatible SFP are a vendor who specialise in compatible SFP & GBIC related products which are 100% guaranteed to operate with mainstream branded switches.



All products are supplied by the same international laboratories and ISO 9001 / 14001 manufacturing facilities as used by the big brands you'll be familiar with. To guarantee quality and compatibility, all products are built to comply with European Regulations and conform to the MSA Standard (Multi-Source Agreement).

-  **Q.** Will the vendor warranty on my switch be affected by using Compatible SFP products?
A. No. Although the vendor representative may try to inject fear that this is the case, warranties are never affected when using compatible products.
-  **Q.** Is there any reference to mainstream vendors confirming warranties won't be affected?
A. Yes. Cisco themselves state: *"When a product fault or defect occurs in the network, and Cisco concludes that the fault or defect is not attributable to the use of third-party memory, cables, GBICs, filters or other non-Cisco components installed by a customer or reseller, Cisco will continue to provide support for the affected product under warranty or covered by a Cisco support program."*
-  **Q.** How does the warranty from Compatible SFP compare to the other vendors?
A. Compatible SFP include lifetime warranties across our entire product range, unlike some other vendors who may only offer up to 12 months.
-  **Q.** Would a mainstream vendor SFP provide a greater level of dependability, reliability or longevity?
A. No. It's a myth perpetuated by many vendors. All Compatible SFP products are built to MSA Compliant specifications, guaranteeing they are of the same quality, but at a fraction of the cost.
-  **Q.** Could a product from Compatible SFP ever impact negatively on my networks performance?
A. No. As Compatible SFP products are manufactured in same international laboratories and ISO 9001 / 14001 manufacturing facilities as used by the mainstream vendor's, performance is guaranteed through continual monitoring and testing.
-  **Q.** What should I do if a transceiver fails?
A. On the rare occasion your transceivers fails, if you've bought your product from Compatible SFP you'll get a free replacement.